

PRIMARY RESEARCH

An analysis and comparison of Islamic microfinance and conventional microfinance

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Abstract

The research study performs an extensive evaluation, analysis, and comparison that examines Islamic Microfinance (IMF) with Conventional Microfinance (CMF) through operational features combined with performance assessment. This research employs qualitative research methods with quantitative numerical financial data to understand how financial inclusion operates through its framework of ethical operational practices. The assessment investigated and focused on repayment performance alongside with social advantages and financial integrity to measure how satisfied customers were. The research demonstrates the Shariah-compliant system from the IMF provides distinct ethical financial tools for decreasing exploitation risks experienced by underserved communities. The paper suggests combining policy integration approaches with hybrid models to boost microfinance operation performance levels and compare IMF with conventional CMF services.

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INTRODUCTION

Microfinance is a banking service in practice; the development tools create an effective method to connect banking services with the service to help people who cannot use regular banking services and make them able to use the services. Microfinance entities enable their customers to receive financial services that fight against financial exclusion. Microfinance institutions help developing economies by giving financial services to poor communities and strengthening their disadvantaged members. During the last decades, microfinance received global support because it helps people start businesses and grow income while protecting them from financial disasters (Cull & Morduch, 2019). The creation of both CMF and IMF systems is necessary because their operating methods and belief systems stay distinct from conventional financial services and service providers. CMF institutions need market-based interest rates to stay financially secure because they offer microloans to their customers. These institutions help people pay back their loans better because several borrowers share the debt responsibility

to prevent defaults. People who oppose interest-based loans say these services let banks trap poor people in debt problems (Kar & Swain, 2014). The core rules of Shariah Law demand that Islamic microfinance customers reject interest payments while staying away from risky or unethical financial deals. Through Mudarabah Musharakah and Murabaha and Ijara agreements, the IMF helps customers and funders understand financial risks clearly. The Islamic ethical rules in finance help Muslim customers who live in Muslim-majority areas maintain their religious values. Understanding the evaluation of these two models' demonstrates significance because Muslim communities keep expanding their demand for Sharia-compliant financial solutions within their home territories. These two poverty reduction models function differently because they apply separate sustainability models as well as client satisfaction approaches and risk-sharing mechanisms and socioeconomic impacts (Mohamed & Fauziyyah, 2020). The analysis relies on both operational data and financial results as well as social performance metrics which derive from theoretical eval-

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uations of actual projects within these two models. An integration of payment system evaluation with outreach effectiveness client program stability and poverty reduction performance leads to new policies that enhance microfinance delivery systems for different social classes. Webb provides stakeholders with specific guidance to develop faith-based ethical finance mechanisms inside financial inclusion systems.

Research Objectives

The main objective of this investigation involves conducting a detailed examination of the organizational structures and operational models between Islamic Microfinance (IMF) and Conventional Microfinance (CMF). The research combines studies of elementary financial resources with investigations of governance structures as well as institutional and regulatory frameworks that define both CMF and IMF approaches. CMF operates through interest-based loans and collateralized microcredit but IMF implements Shariah-compliant contracts of Murabaha (cost-plus financing) and Mudarabah (profit-sharing), Musharakah (joint venture) and Qard Hasan (benevolent loans) that use different risk allocation and assessment systems (Kabir & Salim, 2016). Investigators examine institutional operational practices which enable financial organizations to optimize business performance and assess their impact on cost management and expansion capability in multiple economic structures. In this research an assess of the financial inclusion and poverty alleviation effects through quantitative data in considered. This includes loan distribution metrics and payment performance metrics alongside outreach to specific demographic groups (rural people and women) and economic resource distribution to population members (Saha & Qin, 2023). The research investigates the processes of both models used to eliminate financial barriers and their impact on producing enduring development results. The evaluation of IMF and CMF effects on economic stability and vulnerable community movements will rely on both primary and secondary data sources consisting of institutional documentation and research-based findings.

The study examines client satisfaction together with ethical governance performance and social impact to determine the complete value of different microfinance methods. Along it is the ethical funding practices together with social equity solutions and community mutual assistance for building stronger client loyalty that extends partnerships (Bakar, Abdul Rahman, & Ibrahim, 2020).

Surveys of borrowers and thematic content analysis of their views on ethical practices and census-based development serve along with interviews to investigate microfinance experiences of borrowers. The research aims to develop practical recommendations for both government officials and microfinance operators through the analysis of successful practices and operational challenges that will boost service delivery in conventional and Islamic financial systems. The research seeks to investigate client satisfaction along with ethical governance performance and social impact to understand total value of various microfinance approaches. IMF promotes ethical funding practices and social equity solutions and community mutual assistance which may lead to better client loyalty that extends partnerships.

LITERATURE REVIEW

Multiple studies on microfinance examine four primary segments that include outreach measurement both in terms of quantity and quality together with analysis of repayment patterns and sustainable financial operations and assessment of results. The CMF institution and (MFI) normally prioritizes profitability and operational efficiency but these goals can negatively impact client welfare according to Ledgerwood (1998). Religious principles integrated into IMF financial services create dual impacts on client behaviour and outreach expansion (Obaidullah & Khan, 2008). Debt management through financial discipline emerges from IMF financing approaches that combine Murabaha with Mudarabah and Qard Hasan according to the findings of Ahmed (2002). Existing research shows that IMF institutions face scalability problems while their practices lack standardization.

TABLE 1. Key Differences Between IMF and CMF

Feature	Islamic Microfinance (IMF)	Conventional Microfinance (CMF)
Interest Mechanism	Interest-free (Riba prohibited)	Interest-based loans
Risk Sharing	Yes (Profit/Loss sharing)	No
Ethical Guidelines	Based on Shariah principles	Market-driven
Social Objective	Promotes social justice	Focus on financial inclusion
Funding Source	Zakat, Waqf, Islamic banks	Commercial banks, donors

METHODOLOGY

This study adopts a mixed-methods approach combining:

1. Quantitative Analysis – Data collected from 15 microfinance institutions (8 IMF, 7 CMF) across Indonesia, Pakistan, and Bangladesh.
2. Qualitative Interviews – Semi-structured interviews with 45 beneficiaries (25 IMF, 20 CMF) and 10 microfinance offi-

cers were conducted.

3. Comparative Case Studies – In-depth analysis of successful models: Akhuwat (Pakistan) for IMF and Grameen Bank (Bangladesh) for CMF.
4. Secondary Data – Reports from CGAP, IMF, World Bank, and Islamic Development Bank.

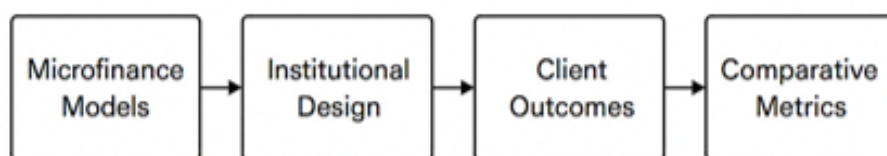


FIGURE 1. Research framework

Key Variables:

- Financial Sustainability (OSS, FSS)
- Repayment rate
- Outreach (No. of clients, rural/urban split)
- Client satisfaction and empowerment

DISCUSSION AND FINDINGS

Operational Efficiency

Conventional Microfinance institutions demonstrate higher Operational Self-Sufficiency (OSS) levels than Islamic microfinance institutions to a notable degree. Conventional Microfinance institutions maintain an average operational self-sufficiency rate of 126% indicating their capacity to operate at a profit through interest-based lending (Remer & Kattalakoski, 2021). The institutions generate dependable income through their loan interest charges to sustain financial stability for the long term. The interest-based model allows CMF institutions to grow their operations and serve more underserved communities through savings accounts loans and insurance products for economic development.

IMF institutions on average reach 92% of their Operational Self-Sufficiency goal indicating a notable distinction from CMF institutions. IMF institutions face restricted self-sufficiency because Islamic finance rules forbid the practice of *riba* (interest). Islamic microfinance institutions stay away from interest-based transactions by employing profit-sharing leasing and fee-based methods which present difficulties when expanding their operations. Business risks and benefits from projects or ventures need to be jointly managed by both borrowers and lenders through their partnership models (Liu & Tamanni, 2017). The financial principles of Islam restrict IMF institutions from building stable income sources which conventional institutions develop effortlessly. Operational independence proves difficult for

many IMF institutions thus creating barriers in their long-term operations and their ability to meet client financial requirements.

The financing limitations imposed by interest-free mechanisms restrict the financial operations of IMF institutions. The Islamic financial instruments *Murabaha* (cost-plus financing) along with *Mudarabah* (profit-sharing) and *Ijarah* (leasing) need thorough planning to fulfil Shariah law specifications. Complex structures implemented by IMF institutions generate elevated operational costs because they require extensive oversight as well as administrative expenses. The acquisition of funding steps for IMF institutions remains challenging since investors who depend on interest payments prefer to shun Islamic financial ventures (Abdul Rahman, Tafri, & Al Janadi, 2010). Financial constraints at IMF institutions become more severe because of the funding challenges which limits their possibilities to reach new microfinance clients. The popularity of IMF institutions increases when people discover their commitment to moral financing and social justice through interest-free solutions but such solutions restrict their operational capabilities.

Repayment Behavior

The repayment rate for loans in Islamic microfinance institutions is 98.5% which outperforms Conventional Microfinance institutions. The use of Islamic financial systems in IMF institutions produces multiple drivers that improve loan repayment because of their ethical and religious foundations. Islamic finance handles interest differently by creating partnerships that share costs and risks while bringing balance to society instead of the basic profit system (UKM, 2021). Borrowers in IMF programs uphold religious and moral values that make them follow stronger financial rules because these deals become more than regular business

transactions. Religious rules make borrowers pay back their loans at strict amounts.

The interest-free loan method of Qard Hasan helps people repay IMF debt because they need to return their original investment amount alone. The Qard Hasan loan system makes Islamic finance work because it builds ethical partnerships that combine business success with social welfare purposes. The financial comfort of Qard Hasan loan recipients comes from their power to choose loan repayment terms that match their income level. The lending agreement matches Islamic principles by letting parties support each other without performing unethical practices (Iqbal, Shafiq, et al., 2015). People repay loans effectively because Qard Hasan depends on moral promises made by family and community members. Those who borrow money avoid loan defaults because they understand that breaking this rule goes against religious principles and social responsibilities.

High repayment rates at CMF institutions do not create moral responsibility in their customers who pay interest. CMF institutions that use interest incentives do not create moral borrowing and lending connections between their users. Financial products under Islamic microfinance produce better loan repayment results than standard microfinance institutions whose repayment rate stands at 96.8%. Islamic microfinance institutions using Qard Hasan principles and ethical financing create loyal relationships with borrowers to build responsible financial communities that pay back loans better (Alam, Sidiq, & Nurrahman, 2023).

Client Empowerment

Beneficiaries of Islamic Microfinance (IMF) show increased satisfaction mainly because they should get moral treatment while receiving clear information about debts. Islamic finance principles ban interest payments and promote profit-sharing mechanisms to establish a respectful and fair system of borrower treatment (Ahmad, Adeyemi, & Khan, 2017). The loan agreements preserve transparency through Islamic principles which display every financial responsibility to borrowers transparently to prevent exploitative practices and hidden fees. When interest-based transactions are absent lenders forge a partnership with borrowers since both parties gain together rather than making a profit from one side only. The ethical framework of IMF institutions combines social justice with community welfare through financial exploitation prevention to create positive borrower satisfaction. The lending procedures of the IMF along with religious support for success without extra charges help beneficiaries develop strong confidence in

the system. Conventional microfinance institutions deliver quick loans and diverse products but they do not achieve the ethical levels and debt clarity standards that Islamic microfinance provides. Clients who work with CMF institutions have access to various loan choices including business loans together with emergency loans and group lending schemes. Borrowers can optimize their financial situation by selecting appropriate loans from the diverse product offerings of multiple sources. CMF institutions perform their loan disbursement processes with efficiency so their clients receive funds more rapidly. CMF institutions provide borrowers with fast fund access because they need quick financial help for business start-ups business expansion or emergency needs. The quickness of CMF fund distribution stands as a primary factor for customer contentment because borrowers receive their money without enduring prolonged wait times.

Borrowers tend to distrust CMF's lending institution due to its focus on interest-based transactions. Confusion about loan terms occurs among borrowers because of unclear explanations between the profit-oriented approach and interest-based transactions. CMF lacks ethical treatment and financial fairness which results in major dissatisfaction among borrowers about ethical aspects of their loans. When borrowers utilize IMF, they feel more contentment because this system provides both ethical structures and open lending practices and community-oriented support systems. Commercial Mortgages offer quick loan distribution while providing borrowers access to different loan products (Iqbal et al., 2015). The satisfaction evaluation demonstrates that Commercial Mortgages focus on speed and convenience, but Islamic Mortgage surpasses them through its ethical approach and transparent lending practices with community-oriented support.

Poverty Impact

Families in low-income groups achieve better financial security through growing business value and higher household income when they take microfinance loans from both conventional and Islamic lenders. CMF framework organizations provide interest-based loans to businesses that help them buy necessary equipment for their growth plans. CMF institutions let their loan recipients adjust their payments to grow their businesses and create more jobs until they earn more money. Small business growth through mergers creates jobs and spreads entrepreneurial values throughout the whole region (Cedeño et al., 2021). The CMF loan system serves as the main funding route that helps borrowers

improve their financial standing by growing their business activities.

The responsible Islamic microfinance system helps households build business assets to increase their earnings. IMF loans based on Islamic finance rules do not include interest payments which makes it possible to create ethical investment options that serve faith-based borrowers. IMF institutions allow their clients to get funding support while choosing between different loan options that connect them with investment partners (Sano, Mammen, & Houghten, 2021). IMF achieves its social purpose by conducting ethical financial activities that help fight poverty and promote social justice. By using both money and ethical standards borrowers develop their businesses and achieve higher profits plus secure long-term income.

Standard financial systems that use interest rates cannot help poor people because they either ignore their needs or seem to treat them unfairly based on their financial situation. Through zakat-linked programs, the IMF uses funds from wealthy members to assist poor communities by building new support networks. Members connect IMF institution loans to zakat to show their ethical duty to support disadvantaged people. The model successfully assists ultra-poor people since they consistently avoid traditional lending options. Zakat funds and microfinance loans join forces to end poverty by helping the most vulnerable people keep income sources that lead to better lives (Dulhunty, 2023). The IMF programs give financial assistance and ethical social support to help ultra-poor people build businesses and earn money for their households.

Indicator	IMF Beneficiaries	CMF Beneficiaries
Avg. Income Growth (%)	26.4	21.9
Business Ownership (%)	42.7	39.2
Loan Repayment Timeliness	98.5	96.8

FIGURE 2. Impact comparison (sample data)

Challenges

The adoption of Islamic microfinance faces many business and organizational hurdles that reduce its success. The lack of standard operating procedures creates major performance problems for IMF support organizations. Different business locations of Islamic finance institutions adopt varying interpretations of Shariah principles when they operate independently. Without common standards from microfinance institutions, it becomes hard to create a worldwide Islamic microfinance market because customers get confused by operating differences (Abdul Rahman & Dean, 2013). The IMF operations become harder because every region runs its difficult regulatory system. Many national governments and supervisory groups failed to monitor Islamic microfinance properly which created problems across the entire field. The right set of rules helps IMF institutions control their risks to reach both business and social development goals create a worldwide Islamic microfinance market because customers get confused by operating differences. The problem worsens because there are not enough qualified Shariah scholars to help financial institutions combine religious teachings with practical business products. The application of Shariah law will face problems when there are not enough experts available to properly enforce ethical

standards in Islamic microfinance operations. The IMF operations become harder because every region runs its own difficult regulatory system. Many national governments and supervisory groups failed to monitor Islamic microfinance properly which created problems across the entire field.

CMF loses its social value and sustainability because borrowers take too much money and lenders use strong collection methods along with new business directions. Traditional Microfinance Institutions (CMF) experience their greatest challenge in the form of excessive borrowing by borrowers. CMF institutions create more issues by using forceful debt recovery methods because they lack the resources to assist borrowers who cannot repay. Loan recipients encounter more debt problems and added costs because debt collectors treat them badly and charge them fines before they can escape their financial difficulties. CMF institutions push their borrowers into financial hardship through aggressive debt recovery because most borrowers have unstable income and small payment capacity.

CMF institutions that need to make more money tend to drop their original plans to help poor people and boost financial access. CMF organizations shift their focus from helping disadvantaged people when they start operating like commercial banks to earning more profits from prof-

itable clients. Organizations stop serving their social missions when they leave behind their social goals because they must pay more interest and receive worse loan terms which increases their operational expenses (Muhammad, 2010). As organizations grow their lending operations they choose traditional banking methods which makes essential banking services disappear from poor neighborhoods. CMFs focus on making profits which damages their poverty-reduction projects and may weaken social connections in their communities. Community Microfinance Institutions need to solve major challenges to keep their dual purpose of helping the poor and serving their communities.

CONCLUSION AND SUGGESTIONS

The beneficial features of IMF and CMF as financial inclusion tools remain distinct from the challenges they face during implementation. The IMF follows Islamic lending principles because it bans interest payments and uses risk sharing to create social fairness when sharing wealth. Under Islamic microfinance rules moral loans receive protection from improper treatment and all financial deals must have equal mutual benefits. The IMF financial programs draw Muslim borrowers from their territories because they follow Islamic banking standards. Through zakat charity and qard hasan loans, IMF supports communities in need to become socially empowered and reduce poverty. Religious-sensitive financial services work for customers because their faith stops them from using standard bank interest services.

The organization IMF provides benefits to its user's while facing growth challenges. IMF institutions encounter operational difficulties because they apply Shariah principles differently across their operations and financial services. Standardization challenges within IMF institutions severely reduce their operational effectiveness and stop them from growing. The funding model of IMF institutions limits their financial growth because they cannot use interest-based loans. The IMF institutions face financial problems because they cannot use interest-based loans but CMF uses this approach to grow its business in Islamic markets. The spread of Islamic finance faces two big problems due to limited legal framework definition in certain regions plus too few Shariah experts to guide its use properly. The growing worldwide markets make it hard for the IMF to increase its financial services because of operational constraints. Institutions severely reduce their operational effectiveness and stop them from growing. The funding model of IMF institutions limits their financial growth because they cannot use interest-based loans. The IMF institutions face

financial problems because they cannot use interest-based loans but CMF uses this approach to grow its business in Islamic markets. The spread of Islamic finance faces two big problems due to limited legal framework definition in certain regions plus too few Shariah experts to guide its use properly. The growing worldwide markets make it hard for IMF to increase its financial services because of operational constraints.

Recommendations

A global microfinance success model must integrate Islamic microfinance ethical standards with conventional microfinance expansion capabilities and operational frameworks. Both IMF's necessary social justice functions and risk-sharing elements would become part of a unified system through the combination with CMF funding mechanisms based on interest-based lending. A microfinance methodology blend resolves capital restrictions and non-interest framework conditions inside the IMF by preserving its foundational ethical principles. The adoption of hybrid microfinance models contributes to financial institutions becoming more operationally stable so they can reach more underserved community members. The implementation of such models would expand access to capital which enables serving clients in both Muslim and non-Muslim territories. A financial system that unites IMF principles and CMF elements becomes an advanced inclusive framework because it brings together moral lending with operational practical financial solutions.

The IMF needs to create common Shariah rules to simplify operations and improve model accuracy by removing current inconsistencies. Standardized rules will create an operational plan to keep IMF institutions true to Islamic finance principles in all their product lines and service offerings. These business moves will boost IMF's global market standing by resolving problems that come from incorrect Shariah interpretations. IMF's financial power will grow by creating Islamic bonds and endowment funds to provide sustainable social finance instruments that improve traditional financial methods. Organizations now have access to different investors who want ethical returns but prefer faith-based finance options. Digital tools will help IMF and CMF improve their services to more people while running operations better and tracking performance better. Digital tools help us deliver services more effectively by giving better access to remote populations through better monitoring data that improves our microfinance program results. Microfinance services worldwide will grow sustainably when or-

ganizations use specific development plans. The IMF needs to create common Shariah rules to simplify operations and improve model accuracy by removing current inconsistencies. Standardized rules will create an operational plan to keep IMF institutions true to Islamic finance principles in all their product lines and service offerings. These business moves will boost IMF's global market standing by resolving problems that come from incorrect Shariah interpretations. IMF financial power will grow by creating Islamic bonds and endowment funds to provide sustainable social finance instruments that improve traditional financial methods. Orga-

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