



## PRIMARY RESEARCH

# Impact of manufacturing PMI on stock market index: A study on Turkey

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Keywords

PMI Granger causality test Turkey

Received: 9 January 2020 Accepted: 12 March 2020 Published: 29 June 2020

#### Abstract

Purchasing Managers' Index (PMI) is an indicator to measure the health of an economy. PMI is considered by policymakers and related bodies as it is an influential indicator for gauging the general tendency of the economy, especially GDP growth and Industrial Added Value. This study examines whether the manufacturing PMI has any influence on the stock market of Turkey or vice versa. We use the secondary sources of information collected from the official website of BIST, Turkey for Stock Index data and "investing.com" for Manufacturing PMI data. The study covers monthly data ranging from April 2015 to February 2019. We test the causality between Manufacturing PMI does not granger cause the Turkish Stock Index but the Turkish Stock index or the stock market does granger cause manufacturing PMI. This study is the first attempt by the authors, which covers data of manufacturing PMI from April 2015 to February 2019 as no further data is available to be dealt with.

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## **INTRODUCTION**

PMI, a concept for the manufacturing and service industry that serves as an indicator for the strength of an economy. Koenig et al. (2002) consider it as a treasured instrument for outlining the fitness of the manufacturing sector of the economy. Zhang, Xiao, Yang, and He (2015) define it as a wide-ranging indicator system related to fiscal monitoring published each month. The Institute for Supply Management (ISM) prepares a report every month based on the answer to the questionnaire, which is sent to the managers of supply chain department and business executives where they are asked questions about the condition of new orders, level of inventories, production, supplier deliveries and condition of employment in the firms. PMI is considered as a very renowned fiscal indicator that obtains the regular attention of the media, policymakers and other bodies who wish to get privilege in forecasting actual fiscal movements (Hsu & Utami, 2016; Kinata, 2016; Lahiri & Monokroussos, 2013). Harris et al. (1991) also marked it as a sensitive index for financial markets.

A number of studies have been conducted to examine the in-

fluence of manufacturing PMI on GDP of several economies. Those studies emphasize the influence of PMI on GDP. Furthermore, stock market is a very strong participant in the economic system of the country as it deals with capital circulation for industries. It is expected that a change in PMI might influence the stock market and vice versa. The primary objective of this study is to measure whether manufacturing PMI has any influence on the stock market of Turkey and vice versa.

The next section provides a conceptual framework. Section 3 gives the related literature and section 4 discusses the methodology of the study and data. Section 5 provides results and discussion and section 6 accomplishes the study.

## **Conceptual Framework of the Study**

PMI an indicator that reveals the fiscal fitness of the manufacturing sector and service sector circulated by the ISM. An article by Frale, Marcellino, Mazzi, and Proietti (2010) underlines PMI as a reference to the future direction of an economy. ISM sends a survey question to executives, asks questions about business conditions and any kind of change

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in the business (improving, deteriorating or no change at all). It covers five basic areas; namely- new orders, level of inventories, production, supplier deliveries and the level of employment in the firms to judge the business condition. Every single area is weighted equally. PMI number ranges from 0 to 100. A PMI number beyond 50 is a sign of expansion, a PMI number underneath 50 is a sign of contraction and a number equals 50 is a sign of no change in the busi-

ness condition. It is calculated as follows:

PMI = (A1 \* 1) + (A2 \* 0.5) + (A3 \* 0)Where: A1 indicates the percentage of responses reporting an expansion, A2 indicates the percentage of responses re-

an expansion, A2 indicates the percentage of responses reporting no change and A3 indicates the percentage of responses reporting a contraction. Number 1 is allocated for expansion, 0.5 for no change and 0 for contraction. Koenig et al. (2002) mentioned about advantages and disadvantages of PMI. Advantages are: First, Timeliness; Second, it doesn't need large revisions. Despite these, he mentioned the drawbacks of PMI. Firstly, the survey by the ISM only contains information that is accessible to the business executives in the first fifteen days of each month. Secondly, PMI is a diffusion index.

# LITERATURE REVIEW ON PMI

We find some previous studies that analyze the impact of PMI on the GDP growth rate: Dasgupta and Lahiri (1993) have demonstrated PMI to be useful for predicting GDP changes. Similar findings also portrayed in the studies done by Banerjee and Marcellino (2006), Dasgupta and Lahiri (1992), Kauffman (1999), Koenig et al. (2002), Lindsey and Pavur (2005). Some more recent studies also provide evidence in support of the previous studies. For example, Yu and Li (2012) conducted a study on the USA using the SCC-MVGARCH model to examine the dynamic relationship between two variables; namely manufacturing PMI and growth rate. The authors found a high correlation between the variables. Studies by Clements and Hendry (2011), (Camacho & Perez-Quiros, 2010), Evans (2005), Foroni, Marcellino, and Schumacher (2011), Frale, Marcellino, Mazzi, and Proietti (2011), Giannone, Reichlin, and Small (2008), Giannone, Modugno, Reichlin, and Small (2010), Kuzin, Marcellino, and Schumacher (2011) are some contributions in the same area. More recently, a study by Zhang et al. (2015) also propose that PMI can predict GDP.

PMI is found to have an impact on some other factors alongside the factors mentioned above. A study by Harris et al. (1991) demonstrates that PMI has control in forecasting industrial activities in an identical interval. It demonstrates PMI as a very vibrant economic measure. Zhao and Yun (2012) also found a high relationship between Industrial Value Added and PMI in their study. They also agree to the fact that PMI can forecast Industrial Value Added.

The stock market is a strong platform to develop the capital base for institutions and creates a source of investment for the investors. It circulates a very significant portion of money in every economy, therefore, plays an active rule in assuring development for an economy. As a strong participant of the economy, its movements are expected to have a positive or negative impact on an economy too. With these motivations, some studies have investigated the relationship between PMI and stock returns. Johnson and Watson (2011) conducted a study on the U.S. economy to see whether changes in PMI can foretell stock returns. The authors conducted the study for the period ranges from Jan.1973 to Dec.2009. Using time-series regression analysis, authors provided the evidence that changes in PMI can foretell stock returns. Their study revealed an affirmative and significant relationship between any variation in PMI and successive stock returns. Those studies also revealed that smaller firms are more likely to be influenced by changes in PMI.

Despite its importance, the previous literature showing PMI and the stock market relationship is limited in the world and there is no study, to our best knowledge, on Turkey. Our study intents to contribute in the literature by filling this gap up and provide implications for other researchers and policymakers.

# **RESEARCH METHODOLOGY**

# **Data Collection and Study Period**

This study is conducted based on Turkey. The authors used the secondary source of information. Record of stock indices have been obtained from Borsa Istanbul and PMI data has been obtained from "investing.com". Based on the availability of information monthly manufacturing PMI index started from April 2015 to February 2019 has been used to conduct the study. Monthly All Index data has been collected for the same period to measure the influence of manufacturing PMI on the stock index and vice versa. The following graphs show the month-wise data of PMI and All Index data of BIST respectively.



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# **Method of Study**

In the study, we employ the pairwise Granger Causality test and measure whether there exists any causal relationship between the samples; i.e., PMI and BIST All Index. First, we test the normality of the data series by doing the Jarque-Bera test. Once we are confirmed that our data series is a normal distribution; we need to make sure that the data is stationary. For this, we employ the Augmented Dickey-Fuller unit root test where we use data with the form of first differences of their logarithmic transformations and find the data is stationary. After that, we do the Pairwise Granger Causality test. In this stage, we measure if there is any causal relationship between PMI and BIST All Index by employing Standard Granger Causality test; therefore use the following regression equations keeping uniformity with the study of Obadi and Korecek (2018):

$$\ln \mathbf{X} = \alpha_1 + \sum_{i=1}^m \beta_i X_{t-1} + \sum_{j=1}^n \lambda_j \ln Y_{t-j} + V_t$$
$$\ln Y = \alpha_2 + \sum_{i=1}^n \gamma_i Y_{t-1} + \sum_{j=1}^n \delta_j X_{t-j} + \varepsilon_t$$

Finally, we develop and test two null hypotheses; 1.PMI (X) does not Granger Cause BIST (Y); 2. BIST (Y) does not Granger Cause PMI (X) in regression equations by implementing F-test to conclude.

## **RESULTS AND DISCUSSION**

Table 1 shows the descriptive statistics of the series. Results indicate that both PMI and stock index have normal distributions while error terms have zero mean and constant variance confirmed by using the statistics of Jarque-Bera.

	PMI	BIST
Mean	49.74130	1541.037
Median	49.35000	1590.570
Maximum	55.70000	1951.990
Minimum	42.70000	840.2000
Std. Dev.	3.220806	262.6561
Skewness	-0.014626	-0.951757
Kurtosis	2.524015	3.132674
Jarque-Bera	0.435884	6.978524
Probability	0.804172	0.130523
Sum	2288.100	70887.69
Sum Sq. Dev.	466.8115	3104470.
Observations	46	46

**TABLE 1.** Descriptive statistics

Next, we conducted an Augmented Dickey-Fuller unit root test to test whether the variables are stationary at the same order as Granger causality test data to be stationary. Table 2 presents the results. Results show that both PMI and BIST variables have a unit root (non-stationary) in their level form while they are stationary in their first differenced form. Hence, both PMI and BIST stock index variables are stationary in the first difference, I (1), which leads us to conduct a pairwise Granger causality test.



	At Level	First Difference
Variable	t-Statistic	t-Statsitic
PMI	3.669	-10.144*
Bist	-3.021	-13.221*
Augmented Dickey-Fuller test statistic		
Test critical values:	1% level	-3.982
	5% level	-3.421
	10% level	-3.133

**TABLE 2.** Unit root test (ADF)

\*Represents statistical significance at 1% level

Granger causality test results are presented in Table 3. Results indicate that the PMI index does not Granger cause in the stock market as we fail to reject the null hypothesis of "PMI does not Granger cause BIST". On the contrary, the null hypothesis of "BIST does not Granger cause PMI" is rejected suggesting that the financial market in Turkey has a casual effect on PMI. Results are intuitive in the sense that when stock markets perform well, companies increase their inventory level, production, employment level. Also, when the financial markets function well, the number of new orders and suppliers delivery will increase.

TABLE 3. Granger causality test results

Null Hypothesis	Obs	F-Statistic	Prob.
LNPMI does not Granger Cause LNBIST	44	0.31786	0.7296
LNBIST does not Granger Cause LNPMI		5.13656*	0.0105

## **CONCLUSION AND IMPLICATIONS**

PMI is an important factor to be considered with great importance to policymakers and related bodies as it is found as an influencing factor in the GDP growth rate of an economy. The stock market is a significant part of the financial system. Therefore, any change in the stock market is supposed to have an impact (positive or negative) on the financial system, thus the economy as a whole. Measuring the impact of manufacturing PMI on the stock market will help to understand the importance of it from a different standpoint. This study aimed to investigate the relationship between manufacturing PMI and the stock market in Turkey. Our analysis reveals that manufacturing PMI does not have a causal effect on the Turkish Stock Index or Turkish stock market but the Turkish Stock index or stock market has a causal effect on manufacturing PMI. This study is the very first attempt by the authors, which covers data of manufacturing PMI from April 2015 to February 2019 as no further data is available to be dealt with. So in the future, more studies could be conducted using a large series of data, using industry-specific data, using different indices together to measure the relationship with PMI etc.

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